

? Why Choose Us?

There are lots of reasons to choose WightFibre for your business...



We're local
We're proud to be the only local provider of broadband and phones.

★ We work with household names, including Ford and Liz Earle, as well as a range of smaller businesses.

We're fast FASTER THAN BT
You'll get the fastest broadband on the Island, powered by state of the art technology. This means that you can work faster and harder, with less time twiddling your thumbs.

🔒 **We take your security seriously**
Nothing is left to chance. We have a Tier 3 data centre and a fully secure resilient network with multiple links to the mainland. In other words - we've got you covered!

£ **We're good value**
We'll provide you with what your business needs - and make sure that you don't waste money on features that you won't use.

📱 **Great call packages**
Keep the costs of communicating down - even when calling mobiles or internationally.

🔄 **We're flexible** FUTURE-PROOF
You can upgrade your services as your business grows. Our systems are flexible enough to adapt, giving you a future-proof solution that will keep you up to date.

★ **We're trusted**
We get 'excellent' ratings on Trustpilot. And just compare us to the other providers...

FAQ Frequently Asked Questions

★ No. 1 for customer service

Are you truly local?
Absolutely! Come and see us any time in Cowes. We care about the Isle of Wight, we support local charities and we're part of the community.

How fast is ultrafast?
Fast! Here are a few average download times for our 900Mbit/s fibre optic broadband...

- 🎵 **MP3 file:** 3MB, less than 1 second
- 📺 **720p HD TV episode:** 950MB, 8 seconds
- 📀 **Blu-Ray film:** 15GB, 2 minutes
- 📺 **4K Ultra HD film:** 70GB, 9 minutes

I've got wireless broadband with another provider. Why should I upgrade to fibre?
To keep up with your competitors and future-proof your business. Upgrading is like switching from videotape to digital. It's faster, with less downtime.

I'm interested in switching to WightFibre. What's the turn-around time?
One of our dedicated consultants, will come to your business to carry out a site analysis and discuss your objectives. Then we'll aim to get you up and running within 5 days. That's fast work!

What customer support do I get?
If there's a problem, we'll work around the clock to fix it. We're there for you 24/7.

Can we keep our telephone number?
Absolutely yes!

Let's talk business.
Call the Sales Team on 01983 300 000
wightfibre.com/business

	WightFibre	BT	TalkTalk	Sky
Broadband speed	Guaranteed 900Mbps availability	Avg 29Mb*	Avg 17Mb*	Avg 18Mb*
Trustpilot score	Excellent: 4.7	Bad: 1.4	Average: 2.9	Bad: 1.4



For Business

★ No. 1 for customer service

Broadband + Telephone Services for Island Businesses

Ultrafast. Ultra local. Ultra service.

A Different Kind of Broadband • Full-fibre • Ultrafast • Future-proof

All information was correct at time of going to print in June 2020. *Based on broadbandspeedchecker.co.uk.



Let's Get Connected

Welcome to WightFibre. We're trusted by over 200 businesses across the Isle of Wight, from start-ups to multinationals.

We can offer you:

- ✔ The fastest broadband on the Island.
- ✔ State of the art telephony systems that will grow with your business.
- ✔ A caring, round the clock service from our Cowes-based team.

It's easy to switch from your current provider. Or we'll set you up from scratch, with the maximum speed and minimum fuss. We've got everything we need, right here, to get you up and running. You won't have to wait around for contractors from the mainland, as all our engineers and support staff are based on the Island. We know the Island just like you do, and we're on hand 24/7, providing the very best customer service. That's why our Trustpilot rating is so outstanding.

You can find out more about what we can offer you in this leaflet – or get in touch with any questions. We're delighted to work with so many companies across the Island. Let's get connected!

John Irvine, CEO of WightFibre



We Love Being Local

WightFibre is the only Island-based provider of broadband and telephone services. We only use:

- 🔧 Island engineers
- ⚙️ Island support staff
- 💬 Island call centres

That's why we understand Island businesses better than anyone else!



Your Business, Your Options

We offer flexible packages for broadband and phones. We'll get to know your business – and then create a solution to suit your needs and goals.



Brilliant Broadband



Fibre optic broadband

Our fibre optic broadband is ultrafast and ultra reliable, with 99.999% availability. You'll get bandwidth when you need it, day in day out, with less than 7 minutes of unplanned downtime per year.

This is a fully managed service. You can choose a bearer and bandwidth connection speed – uploading and downloading are equally fast. We're streaks ahead of the other providers, including BT. Plus we're investing £70m to roll out the most powerful broadband available across the Island.



Wireless broadband

There are a few hard to reach areas that aren't yet covered by our fibre optic network – and for these rural spots, we can offer cutting edge wireless broadband and telephony services. This is high speed wireless – for fast moving businesses!



Island Cloud

We'll back up your data on the Island, providing local support whenever you need it.



Top Telephony Services



Advanced phone systems

We'll suggest a solution to match your needs and the size of your business. We can provide everything from a single phone to a complex system with lots of powerful features.

We have our own Cloud-based telephony service called Voiplicity. It's flexible enough to suit everyone from sole traders working at home, to multi-site conglomerates.



Geek Speak

If you want to talk tech with our team then give us a call on 01983 24 24 24



Fast as light on the Isle of Wight



PEOPLE SAY...

"We save money, we get more done faster, and we make better deals internationally by video-conferencing than we could have previously. It helps us to work smarter".

Paul Topping, Programme Director of Isle of Wight Radio

PEOPLE SAY...

"I'm delighted that we were able to get just what we needed by working with another Island organisation, and didn't have to go to the mainland to get this quality of service and ongoing support".

Ben Willows, Chief Executive of UKSA



PEOPLE SAY...

"One integrated package has transformed our efficiency and reduced costs by 40%".

Mark Lee, Managing Director of Lifeline Alarms and Security Services

